

## Message Text

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ACTION EUR-25

INFO OCT-01 ISO-00 CIAE-00 PM-07 INR-10 L-03 ACDA-19

NSAE-00 PA-04 RSC-01 PRS-01 SP-03 USIA-15 TRSE-00

SAJ-01 EB-11 OC-06 CCO-00 DRC-01 /108 W

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R 211720Z JUN 74

FM USMISSION NATO

TO USDOC WASHDC

INFO SECSTATE WASHDC 6434

SECDEF WASHDC

AMEMBASSY BRUSSELS

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E.O. 11652: N/A

TAGS: MCAP NATO

SUBJ: OFFICIAL NOTIFICATION OF INTENT TO CALL FOR BIDS FOR VOICE

SWITCHES FOR NICS INITIAL VOICE SWITCHED NETWORK (IVSN)

REFS: A. NICSMA/CB/267(74), 8 MAY 74

B. STATE 128967

C. STATE 128966

1. QUESTIONNAIRE ATTACHED AS

ANNEX B TO REF A WAS DISCUSSED WITH

NICSMA AT 20 JUN 74 MEETING OF P&P COMMITTEE, AND NICSMA REPRESENTATIVE MADE FOLLOWING STATEMENT FOR THE RECORD WHICH WILL APPEAR AS ITEM I.2.(C) OF AC/4(P)DS/994:

A. THE INTENT OF REF B WAS:

(I) TO IDENTIFY POTENTIAL PRIME CONTRACTORS

(II) TO ENSURE THAT NO NEW TECHNOLOGICAL DEVELOPMENTS WHICH COULD MEET THE REQUIREMENT WOULD BE OVERLOOKED BY NICSMA.

B. ANSWERS GIVEN BY FIRMS TO THE QUESTIONNAIRE WOULD IN NO WAY

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LEAD TO THE REJECTION OF ANY FIRM FROM THE BIDDING PROCEDURE AND ALL QUESTIONS NEED NOT NECESSARILY BE ANSWERED.

C. THE FACT THAT A FIRM HAD NOT ANSWERED ALL QUESTIONS WOULD NOT

BE PREJUDICIAL AT THE BID EVALUATION STAGE.

D. THE DATE LIMIT FOR THE SUBMISSION OF QUESTIONNAIRES TO NICSMA IS EXTENDED TO 12 JULY 74.

2. IN ADDITIONAL TO ABOVE POINTS FOR THE RECORD, NICSMA INDICATED THAT,

SHOULD FIRMS NOT WISH TO ANSWER CERTAIN QUESTIONS, IT WOULD BE APPRECIATED IF THE REASON THEREFOR COULD BE GIVEN. IT WAS CONFIRMED THAT BRIEF ANSWERS, SUCH AS "INFORMATION PREVIOUSLY SUBMITTED" (CITING DATE AND CORRESPONDENCE) OR "CONSIDERED PROPRIETARY" COULD SUFFICE. IN VIEW OF ABOVE CITED DISCLAIMERS, OBVIOUSLY BIDS WILL BE SOLICITED FROM FIRMS EVEN IF NO REPLY IS MADE. MISSION WOULD, HOWEVER, RECOMMEND THAT FIRMS RESPOND TO NICSMA BY 12 JULY PROVIDING WHATEVER INFORMATION THEY FEEL IS APPROPRIATE. IN

SO DOING FIRMS MAY WISH TO CONSIDER DEGREE TO WHICH PROVISION OF INFORMATION REQUESTED MIGHT CONTRIBUTE TO CREATION OF GOOD WILL WITH NICSMA, OR TO BETTER NICSMA UNDERSTANDING OF PERTINENT TECHNOLOGY FOR THIS PROJECT.

3. WITH REFERENCE TO QUERY BY NORTH ELECTRIC CO, NICSMA HAS INDICATED THAT THEY HAVE NO INTENTION OF EXCLUDING TIME DIVISION SWITCHES FROM CONSIDERATION, AND ADVANCE TEXT OF TYPE B ESTIMATE CURRENTLY BEFORE WORKING GROUP 18 DOES NOT SPECIFY TYPE OF SWITCH PREFERRED. NORTH ELECTRIC IS ON BIDDERS' LIST AND WILL RECEIVE BID PACKAGE WHEN IFB IS DISTRIBUTED.

4. FOR YOUR INFORMATION, IN ADDITION TO FIRMS LISTED REF C, US MISSION HAS SUBMITTED TO NICSMA NAMES OF LITTON INDUSTRIES, DATA

SYSTEMS DIVISION, AND IBM, FEDERAL SYSTEMS DIVISION. UNDERSTOOD HERE THAT IBM MAY BID THROUGH IMB WORLD TRADE INSTEAD. IF CONFIRMED BY IBM, MISSION WILL ADVISE NICSMA AT APPROPRIATE TIME OF DELETION OF IBM FEDERAL SYSTEMS DIVISION.

5. RECOMMEND FIRMS BE ADVISED OF ABOVE AS APPROPRIATE, WITH  
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SUGGESTION THAT AT LEAST SOME MINIMAL RESPONSE BE MADE TO QUESTIONNAIRES BY 12 JULY DATE. RCAULIFFE

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 11 JUN 1999  
**Channel Indicators:** n/a  
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**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 21 JUN 1974  
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**Disposition Approved on Date:**  
**Disposition Authority:** golinofr  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
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**TAGS:** MCAP NATO  
**To:** USDOC INFO STATE  
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